

Are You A Welcoming Church?

Webinar Wednesday





IT ALL STARTS WITH VISION



- Cast it early and communicate it often
 - What's your DNA?
 - What are you the best in the world at?
 - What makes you unique?



- Cast it early and communicate it often
- It helps you make better decisions



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- It can spark member buy-in



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- It makes it easier to talk about who you are
- Is any part of your vision welcoming?



Clearly share the vision with staff/key volunteers



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 - It should guide every ministry in the church



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 - Ministry programs can't go rogue



- Clearly share the vision with staff/key volunteers
 - It should guide every ministry in the church
 - Ministry programs can't go rogue
 - If a ministry isn't welcoming should it exist or be promoted?



EVERYTHING YOUDOSAYS SOMETHING



- If everything you do communicates something why not be intentional about it?
- An un-kept building says just as much as a slick brochure



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- This is your brand
 - Someone's impressions or feelings based on their interaction with you



- If everything you do communicates something why not be intentional about it?
- An un-kept building says just as much as a slick brochure
- This is your brand
 - Someone's impressions or feelings based on their interaction with you
 - Anyone can be your brand at the moment







- Starbucks is more than coffee
- Third place between home and work
- Churches have tried to embrace this "third place" idea

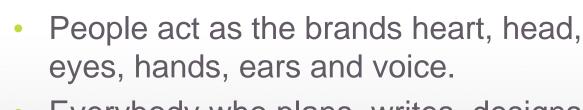




- Care about the experience first and then design the product
- Genius Bar
- People want to share their Apple experience with others



- You can't control your brand
- You can shape it



- Everybody who plans, writes, designs or thinks about the brand is responsible making sure it remains intact and understandable.
- Be consistent across all touch points.



Helping real people experience lasting change

WHO WE ARE

CONNECTING

WORSHIP

WALK

WORK

CHILDREN

STUDENTS

WATCH ONLINE

ONLINE GIVING

SOCIAL NETWORKS

■ FACEBOOK ●

E TWITTER



HAPPENINGS



CURRENT SERIES: WATCH ONLINE



Experiencing Victory in My Weakest Moments

Watch or listen online to the latest message from "Interlude: Resting in the Reality of Jesus".

VIEW ALL

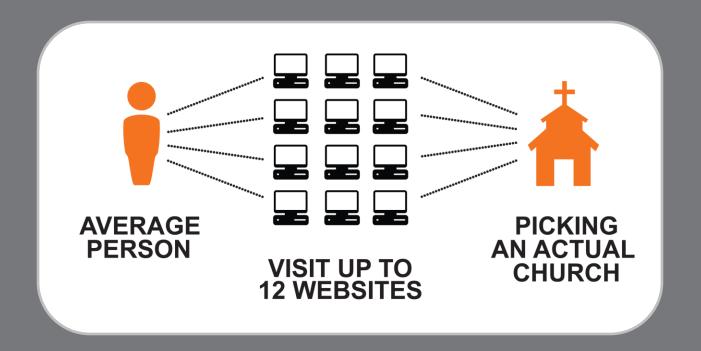


- You're brand can't be faked
 - You can't deliver what you're not passionate about.
 - People can see what you do and don't care about by the way you act.

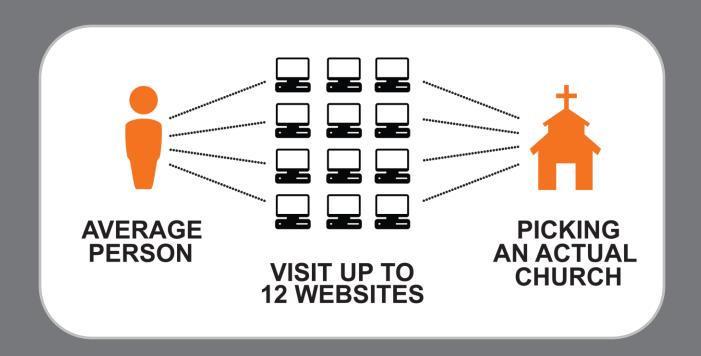


THE WEB IS YOUR CHURCH'S NEW FRONT DOOR









• 27% currently in a church less than a year found it online.



 Help visitors know you by giving them a feel for who you are



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- Make the information easy to find (and it all doesn't have to be on your homepage)

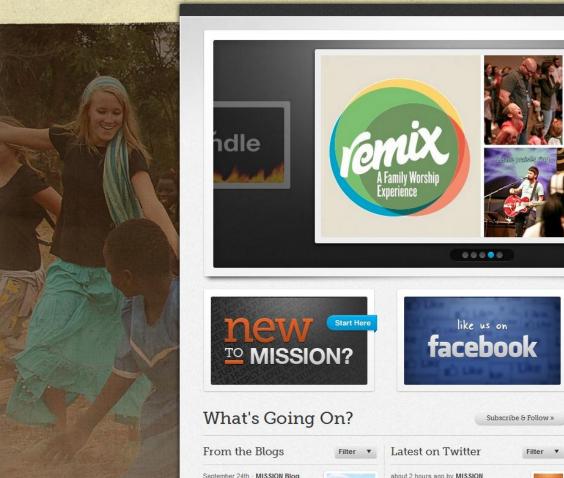


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- Make the information easy to find (and it all doesn't have to be on your homepage)
- Answer the questions they might have





MEDIA & RESOURCES **NEW HERE? ABOUT MISSION NEXT STEPS** CONNECT **CARE & SUPPORT**









September 24th - MISSION Blog Mission Kids & remix □ View comments



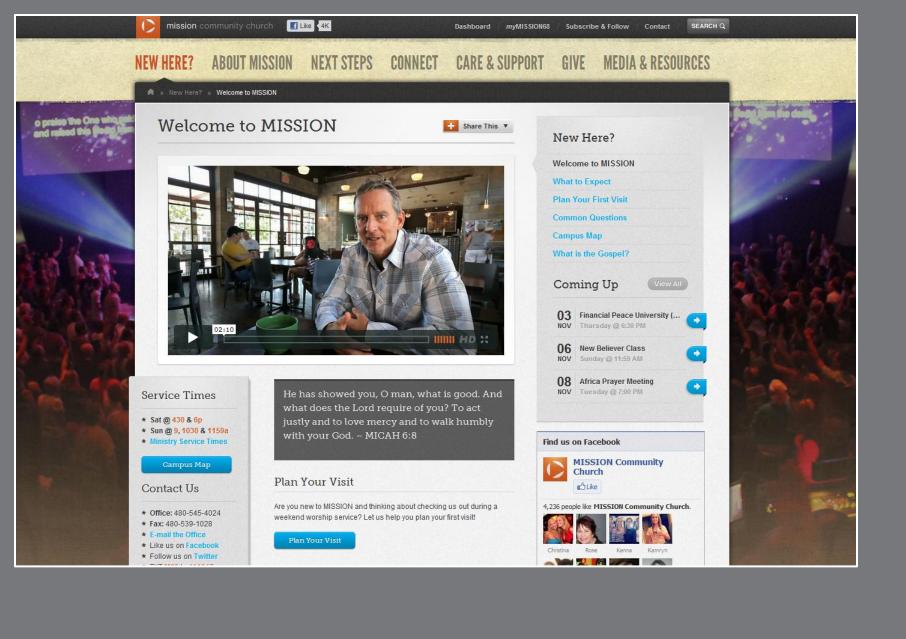
about 2 hours ago by MISSION New sermon posted: "Prayerful" http://t.co/HyyR9JTt

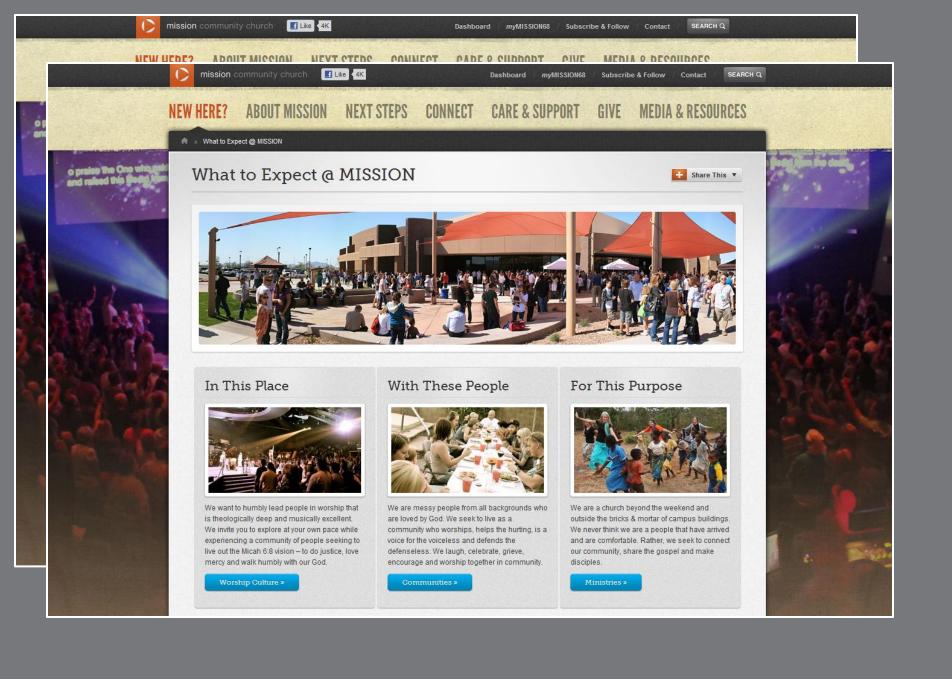


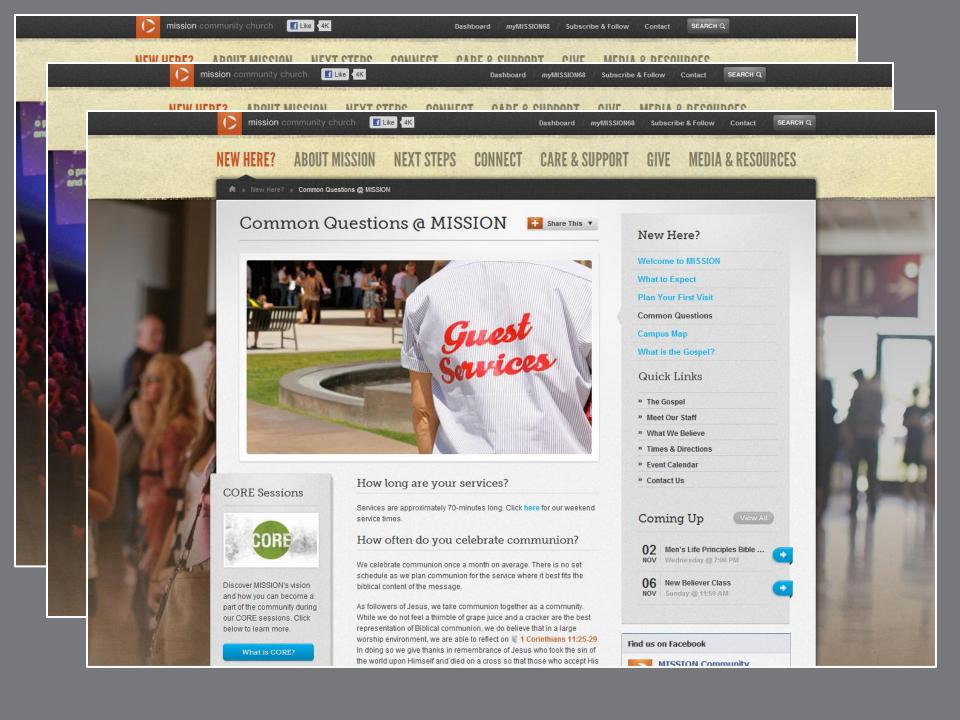
Recommendations Prayerful 3 people recommend this. Lasting Impact 36 people recommend this. Mobile Focus Group 15 people recommend this.



SEARCH Q







- Help visitors know you by giving them a feel for who you are
- Make the information easy to find (and it all doesn't have to be on your homepage)
- Answer the questions they might have





 Link for the welcome video example: https://vimeo.com/5859400



FRIENDLY HELPFUL VOLUNTEERS



Friendly Helpful Volunteers

- Equip greeters with what they need
 - What's going on this weekend



Friendly Helpful Volunteers

- Equip greeters with what they need
 - What's going on this weekend
 - Can they leave their post to help



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 - Keep them on task



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 - What's going on this weekend
 - Can they leave their post to help
- Explain why their role is important
 - Share your communication strategy
 - Make sure they understand the church's vision
 - Keep them on task
 - Ask them how you can help



FOLLOW YOUR OWN SIGNAGE



 Starting from the outside, follow your signs to see if you can get where you want to go



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 - Go through a side door



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 - Go through a side door
 - Have a friend who doesn't go to your church try it
- Do they fit it with your church's look and feel
- Use clear language (Children's vs The Loft)





WELCOMING VISITORS IN SERVICE



Keep it simple, fresh and friendly



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- Let visitors know where they can connect for more information



- Keep it simple, fresh and friendly
- Let visitors know where they can connect for more information
- Don't make them stand-up or do anything uncomfortable



- Keep it simple, fresh and friendly
- Let visitors know where they can connect for more information
- Don't make them stand-up or do anything uncomfortable
- Explain when your church is doing something out of the norm, a sensitive topic or a special event



VISITOR FOLLOW UP



 Do you have a welcome center? What are you giving people?



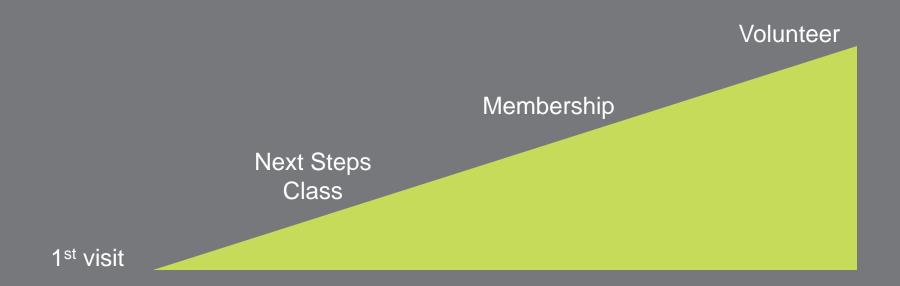
- Do you have a welcome center? What are you giving people?
- Are you providing people with next steps?
 - Follow up letter/email/visit
 - Next steps class



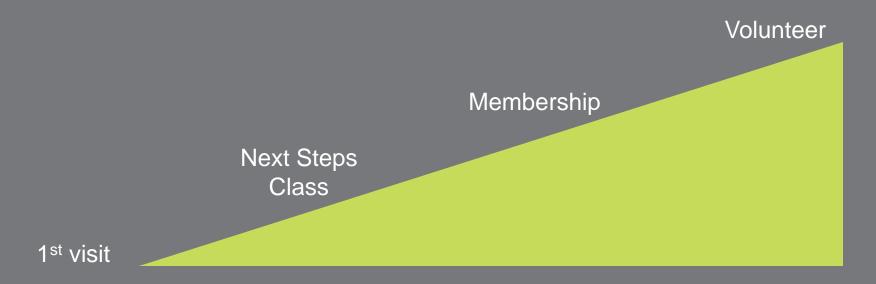
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 - Frequency



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- Are you providing people with next steps?
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 - Next steps class
 - Frequency
 - Are you making pushes for this at certain times in the ministry year
 - Are you making special plans for holidays, etc.

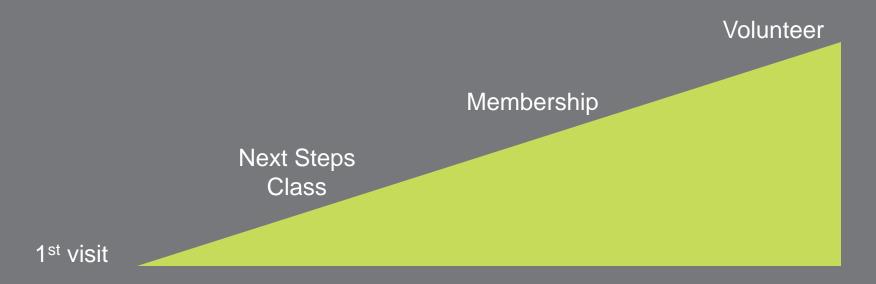






- Do follow through
- Don't pester people





- Do follow through
- Don't pester people
- It's okay if you don't get their information on a first visit

 How are you going to measure if what you're doing is successful?



- How are you going to measure if what you're doing is successful?
 - Specific goals



- How are you going to measure if what you're doing is successful?
 - Specific goals
 - Opinion cards
 - Surveys



- How are you going to measure if what you're doing is successful?
 - Specific goals
 - Opinion cards
 - Surveys
 - Secret shopper



COMMUNICATE WITH YOUR MEMBERS



Your members need to feel at home, too



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- Having clear, consistent communication helps them know their church in functioning well



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- Having clear, consistent communication helps them know their church in functioning well
- It helps give them buy-in to what your doing
- Set the tone with how you present events, vision, goals, new projects, etc.



BXAMPLES OF WHAT NOT TO DO



Real Examples

"Excuse me, I think you're in my seat."



Real Examples

- "Excuse me, I think you're in my seat."
- "You're not from around here are you?"



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Real Examples

- "Excuse me, I think you're in my seat."
- "You're not from around here are you?"
- "Follow the blue line. It's kind of complicated. Good luck."
- "I don't know anything. I can't really help you. This is my first day and no one trained me."



HELP MEMBERS SHARE YOUR CHURCH

Members Share Your Church

- Equip members to share your church
 - Invite tools









churchjuice



Fun Invite Tools for Halloween

Posted October 13, 2011

Here are *two fun ways you can start a conversation and invite folks to The Chapel. Click on each image for a printable version, below.

1. Invite Coupon

Hand out these coupons with your Halloween candy. Kids are invited to redeem the coupon for a free full-sized candy bar at children's ministry registration. You can print on standard paper or Avery business card paper.





2. Pumpkin Carving Stencil

Print out and tape this template to your pumpkin. Make sure you only carve out the black areas. Place the pumpkin on your doorstep and as you hand out candy on Halloween, invite folks to check out The Chapel this weekend!



*EXTRA CREDIT: Hot Chocolate/Coffee Stands

Set up a station in your neighborhood, in your front yard, and serve FREE coffee and hot chocolate to parents and trick-or-treaters. Hand out the invite coupons from #1 above.

Campuses

Barrington Grayslake Lake Zurich Libertyville McHenry Mundelein Palatine

Archives

October 2011
September 2011
August 2011
July 2011
June 2011
May 2011
April 2011
March 2011
February 2011
January 2011
December 2010
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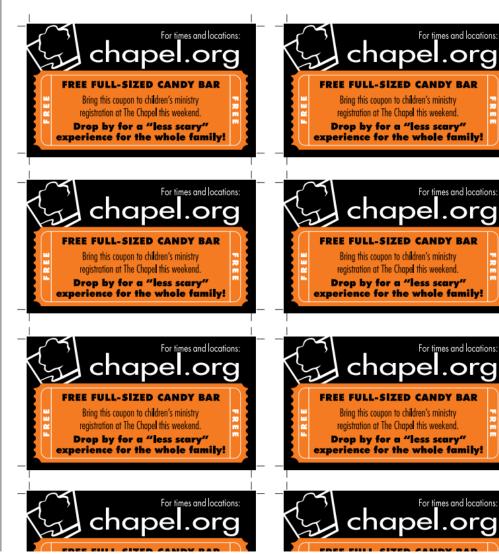


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Don't have a church? Join me at the Branch! Here's what we're doing next year...





Members Share Your Church

- Equip members to share your church
 - Invite tools
 - Cast your church's vision
 - Teach them how to talk about it



Members Share Your Church

- Equip members to share your church
 - Invite tools
 - Cast your church's vision
 - Teach them how to talk about it
 - Ease them into serving



BEINGIN YOUR COMMITTY



Being In Your Community

Find a need and fill it



Being In Your Community

- Find a need and fill it
- Be a community hub



Being In Your Community

- Find a need and fill it
- Be a community hub
- Match the community calendar



Contact Information

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- facebook.com/churchjuice
- Twitter: @churchjuice



Photo Source Information



Slide # 16

Starbucks building:

http://sydniecranford.files.wordpress.com/2011/11/starbucks-2.jpg

Starbucks logo:

http://www.campusdish.com/en-US/CSE/RutgersNewark/Locations/StarbucksCoffee.htm

Slide # 17

Apple Store:

http://www.apple.com/pr/products/apple-retail-stores/apple-retail-stores.html

